

January 24, 2021

Re: Notice of intent to be a Candidate for the Board

Please consider this a letter of interest for one of the two 2021 vacant board positions at Compass Point.

I am a former Compass Point Board Member, former committee member of Windstar Master Association Architectural Committee, a Windstar golf member and spend my spare time as a volunteer with The Naples Players/Sugden Theater. I have enjoyed several past board and volunteer affiliations such as a member of the Lasell College Curriculum Advisory Board, The Weston Golf Club, Weston MA Board of Directors and several other committee involvement through-out the years.

My background includes 20 years working with Boston's top ad agencies in sales and marketing. Currently, I am a licensed Life, Accident, Health and Annuity professional with over 16 years of experience working with hundreds of clients as a trustworthy advisor to those who are transitioning to the often-challenging subject Medicare, Social Security and retirement planning. In addition, I am a licensed/active Florida Real Estate agent affiliated with Downing-Frye Real Estate

My reputation for integrity, discretion, confidentiality and respect to individual needs has never faulted and feel these practices transfer seamlessly to serve on the Compass Point board once again. I have a consistent track record with all of my past board/committee affiliations to be productive and successful which developed in long term relationships once the term ended by practicing solid communication, respect and remaining focused on subject at hand.

On a personal note, I am a native Bostonian and moved to Naples in 2013 after raising our family in Sudbury Mass. I graduated from Lasell College, Newton MA and Suffolk University, Boston MA.

Thank you for your time.



Mary Jacobian

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